

Media Kit

BOOKS+PUBLISHING MEDIA KIT | 2023





www.rmmarketingservices.com outsourcing solutions consulting services

Whether they are an independently published author or an established press, I recommend Books+Publishing to all my clients. If you want to affordably reach the broader publishing and bookselling industry, working with the wonderful team at B&P should be part of your sales, marketing and communications plan. Don't forget to follow them on the socials and sign up to their newsletters too! Rachael McDiarmid.

RM Marketing Services







'Advertising with Books+Publishing allows publishers to drive campaign awareness by engaging with the trade directly. It's especially valuable to showcase key titles in the months before publication with B+P's Book Buzz EDM and/or running banner advertising on publication. B+P's various advertising tiers mean that there are effective levels of investment for all campaign budgets. Plus, the B+P team is a breeze to work with, '

Kirstin Corcoran,

Campaign Manager,

Hachette

























The value of *Books+Publishing* for us is that it keeps us in touch with the Australian market, in terms of upcoming titles, Australian prizes, and news for booksellers. We don't have a comparable newsletter in NZ that has the news across the various publishers as well as relevant information for retailers.'

Ange,

Unity Books Auckland,

New Zealand



























'The Books+Publishing newsletters are a fabulous source of information on everything going on in the industry today but, more importantly, it's usually where I find my next great read. The recommendations are spot on.'

Katy,

The Leaf Bookshop,

Vic







who Lunch





















'Books+Publishing is utterly indispensable for the news and insights it gives our selectors into the Australian publishing landscape.'

Stuart Dunstan,

Peter Pal Library Supplies,

Qld





Audience

and authors

Engagement

The website has more than 104,000 unique page views per month with

Our audience includes booksellers, publishers, librarians, teachers, students, literary agents, literary editors, arts managers, influencers

industry news through the Daily and Weekly Book Newsletters.





16.4k +

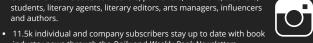


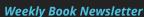












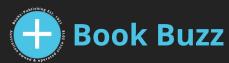
Books+Publishing website

an average of 28,000 unique visitors.

The Weekly Book Newsletter is considered the most important source of news about the industry, beating out mainstream press, sales reps, direct marketing, conferences and social media.

Read voraciously: 50% of subscribers read the Weekly Book Newsletter within four hours of receiving it in their inhox

Engaged subscribers: the Weekly Book Newsletter has an average open rate of 36.4% (industry average: 25.1%) and an average click rate of 9.1% (industry average: 3.7%).



Book Buzz is our premium digital advertising option—a custom-built promotional newsletter, perfect for making a big splash about your standout titles.

Choose your own content and market your titles exclusively to the *Books+Publishing* audience.

Use video content, interviews, reviews, blurbs, sample chapters and reading-copy giveaways to immerse and engage readers.

Promote up to 5 titles in a Book Buzz

'Book Buzz really drew attention to our title, shown through very strong pre-orders and industry interest. The team at Books-Publishing are so great to work with, and as a small publisher, we really reap the benefits of our investment.'

Sam Rutter,

Publishing Director, Storytorch





Advertisers have reported that subscribers will snatch up all available advance reading copies within 20 minutes of a *Book Buzz* being sent.

Pricing: Tier 1: January - April \$3,000

Tier 2: May-October \$2,500

Tier 3: November- December \$2,000

NOW advertised on our website, Facebook & Instagram.

Our Book Buzz has increased to an average open rate of 38.7%

'The Books+Publishing team are efficient, helpful, and collaborative. We choose to advertise with Books+Publishing as it's a great way to get our key titles in front of booksellers and the wider trade. I highly recommend working with them.'

Bonie van Dorp.

Publishing & Marketing Manager,

Affirm Press





We have something for every budget!

Communicate your message with a visually striking banner advertisement.

Choose from four display advertising options across a range of prices.

Banners appear in four Daily newsletters, one Weekly Book Newsletter and on the website for one week.

Banners are advertised on our Instagram and Facebook.

'Advertising with Books+Publishing was key in building early buzz and driving word of mouth for our biggest fiction titles of the year.'

Natika Palka, Senior Campaign Manager, **HO Books**







NINO HARATISCHVILI MY SOUL TW NOVEMBER 2022







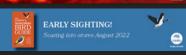


Banners

'We've loved working with the B+P team again in 2022, with our attractive lower banner ads in the newsletter reaching a wide audience of booksellers, librarians and readers, with clickthroughs at a pleasing level.'

Sophie Masson Christmas Press

















Pricing:

Premier banner (W 500 x H 150 pixels) \$1,750



DOOKTODIA Booktopia directors resign

















Upper banner (W 500 x H 110 pixels) \$990



Back stock Mid banner (W 500 x H 110 pixels) \$680



Lower banner (W 500 x H 110 pixels) \$370

Books+Publishing takeover

All 5 banners on the B+P website!!

The 4 banners promoted on the right hand side of our web page will be sent out in the Weekly Book Newsletter and subsequent Daily newsletters. The addition of the Web banner ensures that when viewing on a mobile device you have all advertising covered.

Banners can be assigned to the same or different links .

The *B+P* website receives more than 104,000 unique page views per month and an average of 28,000 unique visitors.

Pricing: \$3,550*





The B+P Web banner is prominently positioned on the popular Books+Publishing homepage.

The B+P website receives more than 104,000 unique page views per month and an average of 28,000 unique visitors

For further reach, consider combining a Web banner with a Weekly Book Newsletter banner or a WBN takeover.



Pricing: Web banner

(W 500 x H 110 pixels)

\$550







Melsen: 57% of audiobook consumers new to the

























OPEN

BOOK OF THE YEAR

awards 2022
Speech Pathology Australia

Promoting children's literacy for 19 years

Maximise your advertising impact with a striking WBN Takeover, which lets you take all four banners for the whole week.

This package gives you control of all banners in the WBN & Daily newsletters.

Pricing: \$3,000*

- Premier banner
- Upper banner
- Mid banner
- Lower banner

Add on a Web-banner to overtake the website with our



NEW DECODABLE BOOK CATEGORY

Download a nomination form today



ENTER AUSTRALIA'S PREEMINENT Children's Book Award

Nominations close 18 March 2022



ABORIGINAL AND TORRES STRAIT ISLANDER AUTHORED CHILDREN'S BOOK AWARD *Category*





Home News Features Reviews John Classifieds Libraries Publications Advertise 0000

Booksellers' Choice Book of the Year 2022 shorblefs Molloy wine 2021 Jame Elder Jward

Australians longitaled for CNIA Deports Australians, New Zealander shortlisted for 2022

Wheeler Centre 2022 Hot Desk fellows

USP acquires van Neerven nonfiction book on sport Overland announces Judith Wright Poetry Prize Overland announces 2021 Nellma Sidney Short Story

'Nevermoor' to be adapted as musical film. ABDA Awards 2022 shortlists announced



Independent Publishing











IOT argument our Names and then had no sport









all that's left unsaid tracey lien



Compulsive, fierce storytelling from an











that's left unsaid tracey lien



coming september 2022





Premier banner (W 500 x H 150 pixels)





APA convenes diversity & inclusion working group;

releases UniMelb 'baseline' survey results The Australian Publishers Association (APA) has released the results of a 'baseline'



Byron Writers Festival returns after two years of upheaval





Booktopia results, TS Bookshop closes, crime writing award winners

In its full-year preliminary results, Booktopia has reported its revenue was up 7.5%, ACCC) regarding the ACCC's case alleging a false or misleading returns policy at The board of the Melbourne Theosophical Society has temporarily closed the TS

vinners of the 2022 Ned Kelly and Davit awards.











Register

Upper banner (W 500 x H 110 pixels)



Bilingual Children's Books

Indigenous Literacy



Lower banner (W 500 x H 110 pixels)







Advance Copy Giveaway

Kickstart word-of-mouth promotion with an Advance Copy Giveaway

An interactive, highimpact promotion at an affordable price.

Prominently positioned, it runs in one Weekly Book Newsletter and one Daily newsletter and remains on our website.

Offer up to 50 reading copies to subscribers. and feature up to 300 words of text plus a cover image or author photo.

Price: \$950



The Signal Line

The Signal Line is a warm-hearted, unforcettable novel about

-Rohan Wilson, author of To Name Those Lost and

The Signal Line by Brandon Colley Out 1 May from Transit Lounce



The Big Switch

Books+Publishing

'Advertising in Books+Publishing has been a tremendous way for us to build a groundswell of interest in our key titles. Advance copy giveaways and digital banners have generated significant inquiries and helped to increase our take up by booksellers, while also creating invaluable rights interest.'

Barry Scott, Publisher. Transit Lounge



Classifieds appear in: Weekly Book Newsletter (one edition) Books+Publishing website (seven days).

Share important news with the wider industry through a classified—announce new titles, congratulate prize winners or explain distribution changes.

Place a job ad to recruit candidates from a talented pool of *Books+Publishing* subscribers who are deeply invested in the industry.

Pricing: Classified or job ad

\$ 1.43 per word

\$44 00

Company Logo (optional) W150xH150p

Min word count: 35 words; Min cost: \$50.05

Submit your material by 12 noon each Tuesday for inclusion in the next day's *Weekly Book Newsletter*: submit.booksandpublishing.com.au

Contact: classifieds@booksandpublishing.com.au

Title Preview: \$275 Advertise titles for the sale of rights in the Weekly Book Newsletter, cover image included in price.

Title Showcase: \$275 Advertise new titles to the book industry in the *Weekly Book Newsletter*, cover image included in price.

Title showcase >

The Careless State: Reforming Australia's social services

5 October 2022

The lives of all Australians are affected by the quality of social services available, but a long list of royal commissions and public inquiries have revealed them to be failing. In 7the Careless State Mark Considire shows that the preferred model of reform has failed to adapt and improve. The service systems are careless, leaving clients to make choices without real information or protection.

The Careless State: Reforming Australia's social services by Mark Considine

Publisher: Melbourne University Publishing Genre: Social welfare & social services ISBN: 9780522879018

Price (\$AUD RRP): \$34.99

Email: mup-contact@unimelb.edu.au

Website: MUP – Books from Australia's oldest university

press





Booking + material deadline

Material deadline for banner advertising is 5pm AEST on the Thursday prior to publication.

Book Buzz material deadlines are two weeks prior to booked date.

The booking deadline for Weekly Book Newsletter display ads is the Thursday prior to publication.

Extensions can be accommodated subject to prior notification and approval by the advertising sales manager. If you do not supply material by the agreed deadline, you will be invoiced for the full amount and forfeit your ad.

Prices

All prices include GST.

Contact:

advertising@booksandpublishing.com.au

Artwork

Please supply artwork according to the following specifications.

File format: JPG or GIF files. Please note that some email programs such as Outlook will only show the first frame of a GIF animation. Please include the most important information in the first frame of the advertisement.

Colour setting: RGB

Link: You must provide a link (URL) for your display advertisement to your own website.

Tracking: If you require link tracking, you can log in to Bitly.com to create a link. It offers various statistics including click rate.