

Media Kit





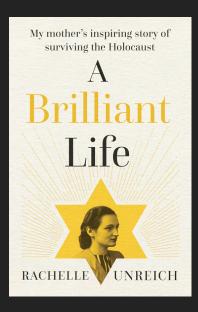
www.rmmarketingservices.com

helping publishers do what they do best

outsourcing solutions | consulting services

'Whether they are an independently published author or an established press, I recommend *Books+Publishing* to all my clients. If you want to affordably reach the broader publishing and bookselling industry, working with the wonderful team at *B+P* should be part of your sales, marketing and communications plan. Don't forget to follow them on the socials and sign up to their newsletters too!' **Rachael McDiarmid**,

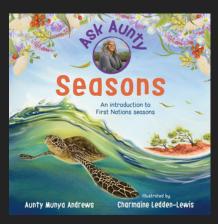
**RM Marketing Services** 

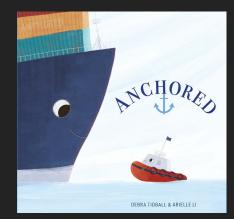


'Advertising with *Books+Publishing* allows publishers to drive campaign awareness by engaging with the trade directly. It's especially valuable to showcase key titles in the months before publication with *B+P*'s Book Buzz EDM and/or running banner advertising on publication. *B+P*'s various advertising tiers mean that there are effective levels of investment for all campaign budgets. Plus, the *B+P* team is a breeze to work with.'

Kirstin Corcoran, Senior Campaign Manager, Hachette

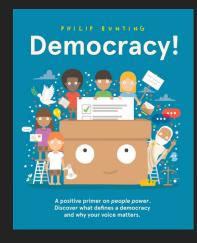


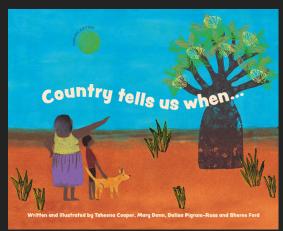


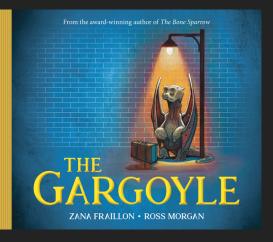


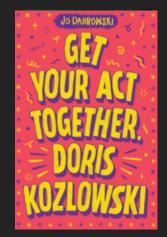












'Books+Publishing is utterly indispensable for the news and insights it gives our selectors into the Australian publishing landscape.'

Stuart Dunstan, Peter Pal Library Supplier, Qld







16.4k



13k



10.9k



1.8k

#### **Books+Publishing** website

The <u>website</u> has more than 151,000 unique page views per month up from 104,000, with an average of 65, 000 unique visitors up from 28,000.

#### **Audience**

- Our audience includes booksellers, publishers, librarians, teachers, students, literary agents, literary editors, arts managers, influencers and authors.
- 11.5k individual and company subscribers stay up to date with book industry news through the *Daily* and *Weekly Book Newsletters*.

#### Weekly Book Newsletter

The Weekly Book Newsletter is considered the most important source of news about the industry, beating out mainstream press, sales reps, direct marketing, conferences and social media.

Read voraciously: 50% of subscribers read the *Weekly Book Newsletter* within four hours of receiving it in their inbox.

Engaged subscribers: the *Weekly Book Newsletter* has an average open rate of 36.4% (industry average: 24.4%) and an average click rate of 9.1% (industry average: 3.7%).





# **Advance Copy Giveaway**

Kickstart word-of-mouth promotion with an Advance Copy Giveaway

An interactive, high-impact promotion at an affordable price. Prominently positioned, it runs in one Weekly Book Newsletter and one Daily newsletter and remains on our website.

Offer up to 50 reading copies to subscribers, and feature up to 300 words of text plus a cover image or author photo.

Promoted in our Instagram and Facebook stories at no additional charge.

#### **Advance copy** giveaway >



#### The Queen's Apprenticeship

4 October 2023 Books+Publishing

Two women from different worlds in Renaissance France cross paths in a way that changes both their lives. One is Marguerite de Navarre, a King's sister. Powerful, privileged and widely admired, Marguerite must nonetheless marry where she is told to. She has always loved to write, and when disaster strikes in her personal life, she picks up her pen but some of what she writes will get her into trouble. The other is a cast out, itinerant child who longs to be a printer like her late father. Jehane goes dressed as a male by the name of Josse, at first for safety's sake and then by choice, fending off the risks of being alone, unprotected and born female, poor but trying to live in freedom. Long before #MeToo, women were telling their 'unspeakable' stories, and these two, both rich and poor, are no exception. They come together in the most unexpected of ways.

This is magnificent literary historical fiction in the spirit of Hilary Mantel and Maggie O'Farrell.

The Queen's Apprenticeship by Tracy Ryan

Out 1 November from Transit Lounge

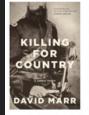
WIN: Email for your chance to receive one of 10 advance copies. Please don't forget to include your postal address 'Advertising in *Books+Publishing* has been a tremendous way for us to build a groundswell of interest in our key titles. Advance copy giveaways and digital banners have generated significant inquiries and helped to increase our take up by booksellers, while also creating invaluable rights interest.'

**Barry Scott,** Publisher, **Transit Lounge** 



dvance copy giveaway | Latest news | World news | This week's news |

#### Advance copy giveaway



Killing for Country: A family story

A gripping reckoning with the bloody history of Australia's frontier wars

David Marr was shocked to discover forebears who served with the brutal Native Police in the bloodiest years on the frontier. Killing for Country is the result - a soul-searching Australian history

This is a richly detailed saga of politics and power in the colonial world - of land seized, fortunes made and lost, and the violence let loose as squatters and their allies fought for possession of the country - a war still

If we want the truth, here it is as told by David Marr. He believed that he knew about Australia's racism and violence. Then he went in search of his great-grandmother's history. He found Sub-Inspector Reginald Uhr, "a professional killer of Aborigines," and his brother D'arcy, also in "the massacre business." This led him "step by step, into the history of the Native Police." This force, along with the settlers and white police, murdered my ancestors over a fifty-year period in the Dawson Valley and the rangelands and plains of central Queensland, where the war left no one untouched. This book is more than a personal reckoning with Marr's forebears and their crimes. It is an account of an Australian war fought here in our own country, with names. dates, crimes, body counts and the ghastly, remorseless views of the "settlers." Thank you, David. -Marcia Langton

Killing for Country by David Marr

RRP: \$39.99

ISBN: 9781760642730

WIN: Email for your chance to receive 1 of 10 copies. Please don't forget to include your postal address.



## Banners

#### We have something for every budget!

Communicate your message with a visually striking banner advertisement.

Choose from four display advertising options across a range of prices.

Banners appear in four *Daily* newsletters, one *Weekly Book Newsletter* and on the <u>website</u> for one week.

Banners are advertised on our <u>Instagram</u> and <u>Facebook</u> at no additional charge.







I stayed up well into the night to finish

Lucy Bloom's debut novel 
a deliciously brutal tale of modern relationships

delivered with humour and warmth.

STELLAR MAGAZINE









### Banners

'We've loved working with the *B+P* team again in 2023, with our attractive lower banner ads in the newsletter reaching a wide audience of booksellers, librarians and readers, with clickthroughs at a pleasing level.'

Sophie Masson Christmas Press







COMING JULY 2023

BLOOMSBURY















Inspired by a true story. Darren Mort, barrister, actor, delivers raw knock-you-down pain and joyous relationships.



www.wilkinsonpublishing.com.au Distributed by Woodslane

#### **Banners**

**Premier banner** (W 500 x H 110p)







**Upper banner** (W 500 x H 110p)



Mid banner (W 500 x H 110p)



**Lower banner** (W 500 x H 110p)





US bookshop sales up 7% in first half of 2023 In the US, bookshop raises grew PS in the first six months of the year compared to the same particl in 2022, reports Publishers Weekly....

Edit this entry







# Web banner

The *B*+*P* Web banner is prominently positioned on the popular Books+Publishing homepage.

The *B*+*P* website receives more than 151,000 unique page views per month and an average of 65,000 unique visitors.

For further reach, consider combining a Web banner with a Weekly Book Newsletter banner or 1 of our 3 takeover packages.





Wednesday 6 September ilf.org.au/ILD

Web banner (W 500 x H 110p)

#### Books+Publishing





ARA Historical Novel Prize longilate announced The Historical Novel Society Australasia (HNSA) has announced the longitud for t

Varuna announces 2024 residential fellowships residented fellowships for 2024, including seven flegship fellowship

#### Heath Joins A&U m

previously on associate publisher at Theress & ...

Hawker Brownlow authors move to Amba Press m independent Acologian educadoral outsister Amba Press has announced that it will volubilish a number of Australian authors formerly subtished by

#### Ultimo acquires Chandran novel

of the 2023 Miss Franklin.

Mariner Books acquires 'The Shortest History of Economics' m

ILD 2023: Over 300,000 tune in for music-filled celebration

#### Big Sky acquires Blum memoir

Inaugural SA Literary Fellowships open for

Rockpool relocates to Leichhardt, announces US distribution deal

#### Indigenous Literacy Day



Spotify to offer free audiobook Intel

£50k Wolfson History Prize

SoA cells for new approach to blurbs emid industry debale

#### Adult reviews













































2023 Y ID 11



Bestsellers

Danger Awants 2023 shortists

















#### All 4 banners in the newsletters

Maximise your advertising impact with a striking *WBN* Takeover, which lets you take all four banners for the whole week.

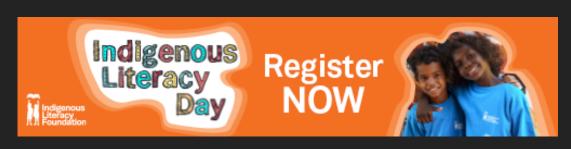
This package gives you control of all banners in the WBN & Daily newsletters.

- Premier banner
- Upper banner
- Mid banner
- Lower banner

WBN banners are all promoted on our Instagram and Facebook accounts at no additional charge.

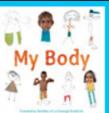
















#### **WBN** takeover

**Premier banner** (W 500 x H 150p)



APA convenes diversity & inclusion working group; releases UniMelb 'baseline' survey results

The Australian Publishers Association (APA) has released the results of a 'baseline' survey of the Australian publishing industry undertaken by University of Melbourne esearchers, and... Read



**Upper banner** (W 500 x H 110p)





Byron Writers Festival returns after two years of upheaval 🚹

The 2022 Byron Writers Festival, which ran 26 to 28 August, was 'a resounding success', according to the organisers. The first in-person festival since



This week's news

Booktopia results, TS Bookshop closes, crime writing award winners 🛅

In its full-year preliminary results, Booktopia has reported its revenue was up 7.5%, while its underlying earnings were down 54%; the online book retailer has also reached an agreement with the Australian Competition and Consumer Commission (ACCC) regarding the ACCC's case alleging a false or misleading returns policy at

The board of the Melbourne Theosophical Society has temporarily closed the TS Bookshop and Theosophical Society Library, making bookshop staff redundant; meanwhile, the shortlist for the 2022 Spark Prize was announced, alongside the winners of the 2022 Ned Kelly and Davitt awards.









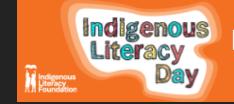
escue orangutan... Read mor



Children's

Michelle Kadarusman on 'Berani'

A powerful middle-grade story about animal activisim. Michelle Kadarusman's latest novel Berani follows two young protagonists, Malia and Ari, who work together to



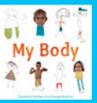
Register



Mid banner (W 500 x H 110p)



Bilingual Children's **Books** AVAILABLE NOW



Indigenous Literacy I Foundation **Lower banner** (W 500 x H 110p)

# 300KS+PUBLISHING MEDIA KIT|202

# Books+Publishing takeover

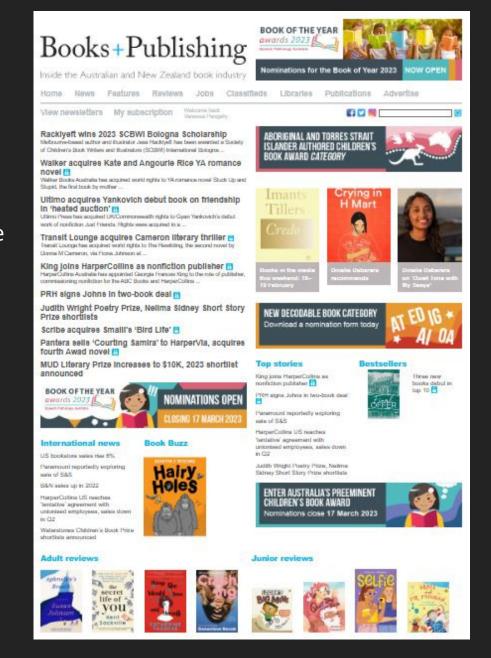
#### All 5 banners on the B+P website!!

The 4 banners promoted on the right hand side of our web page will be sent out in the *Weekly Book Newsletter* and subsequent *Daily* newsletters.

The addition of the Web banner ensures that when viewing on a mobile device you have all advertising covered.

Banners can be assigned to the same or different links.

WBN banners are all promoted on our Instagram and Facebook accounts at no additional charge.



# Books+Publishing ultimate takeover

All 5 banners on the website & an ACG

Adding in an Advance Copy Giveaway for maximum impact!!

The 4 banners promoted on the right hand side of our web page will be sent out in the *Weekly Book Newsletter* and subsequent *Daily* newsletters.

The addition of the Web banner ensures that when viewing on a mobile device you have all advertising covered.

Banners can be assigned to the same or different links .

The ACG and WBN banners are all promoted on our Instagram and Facebook accounts at no additional charge.





# **Book Buzz**

Book Buzz is our premium digital advertising option—a custom-built promotional newsletter, perfect for making a big splash about your standout titles.

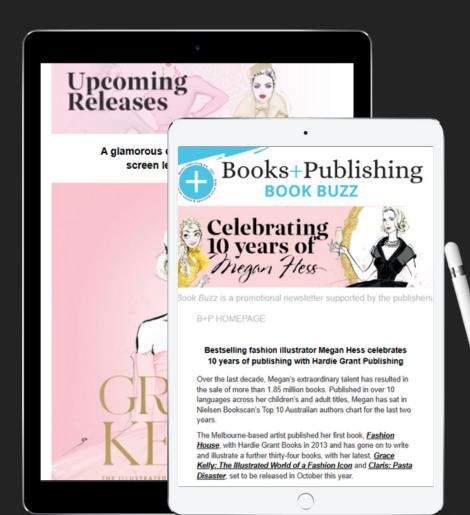
Choose your own content and market your titles exclusively to the *Books+Publishing* audience.

Use video content, interviews, reviews, blurbs, sample chapters and reading-copy giveaways to immerse and engage readers.

Promote up to 10 titles in a *Book Buzz* 

'The Books+Publishing advertising offering is a valuable part of our marketing mix that ensures we're reaching the trade audience at the right time. Their team is highly responsive and easy to work with - their attention to detail on the Book Buzz EDMs in particular is a highlight.'

Emily Erwin
Digital Marketing Manager (Books & Explore)
Hardie Grant





Our *Book Buzz* has increased to an average open rate of 38.7%

Book Buzz are sent out 2pm on a Tuesday or Friday. Advertisers have reported that subscribers will snatch up all available advance reading copies within 20 minutes of a Book Buzz being sent.

Advertised on our website, <u>Instagram</u> & <u>Facebook</u> at no additional charge.

Tier 1: January - April Tier 2: May-October Tier 3: November - December

A Year of *Fresh* Voices







## **Book Buzz Bonanza**

Make an even bigger splash for your standout titles with a Book Buzz Bonanza!

Promotion is for a single title, consisting of an Advance Copy Giveaway, Book Buzz and two banners, scattered across a number of weeks in the order you choose.

**Advance Copy Giveaway** - Prominently positioned, it runs in one Weekly Book Newsletter and one Daily newsletter and remains on our website.

Two **Banners** - select from our 4 *WBN* banner options premier, upper, mid or lower banners

**Book Buzz** - our premium digital advertising option—a custom-built promotional newsletter, perfect for making a big splash about your standout titles.













Classifieds appear in: Weekly Book Newsletter (one edition) and subsequent Daily and loaded to Books+Publishing's website.

Share important news with the wider industry through a classified—announce new titles, congratulate prize winners or explain distribution changes.

Place a job ad to recruit candidates from a talented pool of *Books+Publishing* subscribers who are deeply invested in the industry.

**Pricing: Classified or job ad** \$ 1.43 per word

**Company Logo** \$44.00 (optional)

W150xH150p

Min word count: 35 words; Min cost: \$50.05

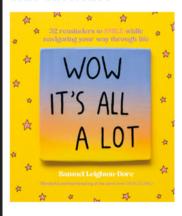
Submit your material by 12 noon each Tuesday for inclusion in the next day's Weekly Book Newsletter: <a href="mailto:submit.booksandpublishing.com.au">submit.booksandpublishing.com.au</a>

Contact: classifieds@booksandpublishing.com.au

**Title Preview: \$275** Advertise titles for the sale of rights in the *Weekly Book Newsletter*, cover image included in price.

**Title Showcase: \$275** Advertise new titles to the book industry in the *Weekly Book Newsletter,* cover image included in price.

#### Title showcase >



#### Wow It's All A Lot

5 July 2023 Books+Publishing

This book is for anyone going through a tough time, about celebrating the awkward and messy middle bits of life.

Samuel's artwork and writing celebrate the messy bits of trying to navigate our busy lives. Life, like the tiles themselves, can be hard and fragile, so it's okay to be a 'work in progress' and not have everything figured out. His writing is relatable and comforting, it's funny, sad, hopeful, inspirational and drawn from his experiences with mental health and human connection.

#### Wow It's All A Lot by Samuel Leighton-Dore

Publisher: Harper By Design

Genre: Self-Help / Personal Growth / Happiness

ISBN: 9781460763810 Price (\$AUD RRP): \$24.99

Website: Wow It's All A Lot: HarperCollins Australia
Distributor: Harper Entertainment Distribution Services



# **Terms & Conditions**

All advertising bookings are made subject to Books+Publishing's Advertising Terms and Conditions.

#### **Booking + material deadline**

Material deadline for banner advertising is 5pm AEST on the Thursday prior to publication.

Book Buzz material deadlines are two weeks prior to booked date.

The booking deadline for *Weekly Book Newsletter* display ads is the Thursday prior to publication.

Extensions can be accommodated subject to prior notification and approval by the advertising sales manager. If you do not supply material by the agreed deadline, you will be invoiced for the full amount and forfeit your ad.

#### **Rate Card**

All prices include GST.

#### **Contact:**

advertising@booksandpublishing.com.au

#### **Artwork**

Please supply artwork according to the following specifications.

File format: JPG or GIF files. Please note that some email programs such as Outlook will only show the first frame of a GIF animation. Please include the most important information in the first frame of the advertisement.

Colour setting: RGB

Link: You must provide a link (URL) for your display advertisement to your own website.

Tracking: If you require link tracking, you can log in to Bitly.com to create a link. It offers various statistics including click rate.